



# Institute for Capacity Development (ICD)

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## Managing Cash flow

### Course Objectives

**On the completion of the course, participants should be able to:**

- Determine problems with a business's liquidity
- Analyze cash flows from financial statements
- Prepare a cash budget and forecast cash flows
- Manage working capital more efficiently to improve cash flows
- Determine external financing needs
- Evaluate the risks within a financial product
- Maintaining an optimal level of cash that is neither excessive nor deficient

### Targets Groups

- Accounts Managers
- Non – Financial Managers
- Owner – Managers
- Purchase Ledger Supervisors
- Credit Control Supervisors
- Bookkeepers
- Chartered Accountants
- Auditors

### Course Outline

- General Management Principles
- Definition of Cash Flow Management
- Analyzing cash flows
- Relevance of cash flows
- Types of cash flows
- How cash flows are reported
- Analysis of cash flows
- Financial planning and cash flows
- Financial planning process
- Cash budget
- Forecasting process
- Pro forma financial statements
- Managing working capital to improve cash flows
- Cash conversion cycle

- Managing inventory
- Managing receivables
- Managing payables
- Managing receipts and disbursements
- Financing cash shortfall
- Determining financing needs based on cash flow requirements
- Sources of short-term financing
- The risks of overtrading
- Why profit does not equal cash – profit is opinion, cash is fact
- Working capital and the cash flow cycle
- Using ratios, Key Performance Indicators (KPIs) and the balance sheet to manage cash flow
- Project costing, contract pricing and margins – how these impacts on cash flow
- Cash flow forecasting – how to!
- Managing debtor collection and credit control
- Database management
- Action Planning

Dates 19<sup>th</sup> – 30<sup>th</sup> March 2018

Duration 2 weeks

Cost US\$2850

Venue Windhoek, Namibia