



Institute for Capacity Development (ICD)

50 KN59 Street, Q. Matheus Road, P.O. Box 545, Kigali, Rwanda. Website: www.cidtraining.com
Cell: +27603048492|Cell +264813866883| E-mail: coordinator@icdtraining.com

Procurement Management for World Bank Funded Projects

Course Objectives

- On completion of the course participants should be able to:
- Understand the critical role of procurement in effective projects and program implementation
- Identify and use the standard procurement/tender documents
- Examine the procurement professional ethics and continue to uphold them
- Perform procurement duties in accordance with World Bank procurement guidelines
- Design procurement Plans and identify implementation challenges
- Design economic and efficient Projects Goods and services procurement mechanisms
- Ensure that the procurement process is transparent.

Target Groups

- All officers and managers involved in procurement.
- Project managers
- Project leaders,
- Contract managers
- Project Administrators,
- Procurement managers
- Acquisition professionals,
- Purchasing agents

Course Outline

- The World Bank and Its Five Organisations
- World Bank Procurement Policy Aims and Objectives
- The World Bank's Six Stage Project Cycle for Funded Projects
- Core Principles in the New Procurement Framework
- A New Emphasis on Value for Money
- Overview of the New Procurement Regulations
- The World Bank Project Procurement Strategy for Development (PPSD)
- Preparing the Draft PSD

- Selecting an Appropriate PPSD Template
- Strategic Assessment of the Borrower's Operational Context and Capability
- Developing the PPSD Supplier Market Analysis
- Carrying-out a Procurement Risk Analysis
- Turning a Needs Assessment into Development Objectives
- Developing the Borrower's Procurement Plan
- The Procurement Cycle
- Designing the Procurement Approach and Objectives
- Defining the Requirements and Writing the Specification
- Working with Stakeholders to Develop the Procurement Plan
- Securing the Bank's "No Objection"
- Competitive Bidding under the New Procurement Framework
- Important Regulations about International Competitive Bidding (ICB)
- Approved Selection Methods
- Using World Bank's Standard Procurement Documents (SPDs)
- Request for Bids
- Request for Proposals
- Use of BAFO and Negotiation
- Innovative Selection Arrangements
- Competitive Dialogue
- Public Private Partnerships
- E-Auctions
- Community Driven Development
- General and Special Conditions of Contract
- INCOTERMS
- Running an Effective Procurement for a World Bank Aided Project
- Evaluation of Supplier Bids and Proposals
- The "Substantially Responsive" Bid
- Qualifying Criteria, Pre-qualification and Initial Selection
- Using Rated Criteria
- Life Cycle Costing and other Financial Evaluation Techniques
- Selecting the Most Advantageous Bid or Proposal
- Managing Complaints and Use of the Standstill Period
- Contract Implementation to Deliver Value for Money
- The Contract Management Plan
- The Bidder Perspective
- Advertising and Notification of Procurement Opportunities
- Bidding Documents
- Decentralization Decisions in Procurement

- Supplier sourcing and Global procurement
- Transportation and Insurance Issues in Procurement
- Procurement Under Special Conditions
- Procurement of consultancy services
- Procurement in Co – Financed Projects
- Procurement in Projects Involving Community Participation
- Transparency and Anti-Corruption Measures
- Misprocurement, Fraud & Corruption, Complaints & Investigations
- Settlement of Disputes
- Action planning

Dates: 12th – 23rd February 2024

Duration: 2 Weeks

Course Costs: US\$3150/delegate

Venue: Kigali, Rwanda